**Press Release**

**CompAir service agreements help mitigate**

**for rising compressor cost of ownership**

With the unprecedented rise in global energy prices, owners of compressed air systems are seeking new ways to improve the energy performance of their installation - and many are realising the benefits of a comprehensive maintenance regime, says Gary Spence, Service and Technical Operations Leader from CompAir.

Through its proven Assure service agreements, the company is helping its customers to optimise compressor uptime and performance and in doing so, mitigate the risk of spiralling energy costs.

It is commonly accepted that as much as 10 per cent of all the energy consumed by industry is used to compressed air, so operators should look to optimise energy performance at every opportunity.

Poor equipment performance can place additional strain on components, whereas as a professionally and regularly serviced compressor will deliver long life, reliable operation and ultimately, better energy performance.

**Consider the complete system**

Achieving cost savings, not only by minimising energy consumption, but also by ensuring complete visibility of system performance and ancillary equipment is a common benefit that many customers have commented on.

One such customer is a supplier of ground clay and ceramic minerals in the Netherlands, who said:

“The maintenance agreement means that we don't have to worry about our compressors. We have a fixed maintenance price, so that we are not faced with any unexpected costs.”

To help achieve this, all CompAir Assure service agreements are supported by iConn, an intelligent digital platform that can assist compressed air users with production planning, while protecting their investment too. Delivering historic, real-time, predictive and cognitive analytics, iConn makes sure any potential issues are rectified quickly, before they become a bigger problem, which can be costly and time-consuming to resolve.

**Three levels of service**

Assure service agreements from CompAir are available in three packages, to suit individual operations and budgets.

**AssureCOMPLETE** provides 100 per cent coverage of all parts and service, alongside regular oil sampling. It delivers a fixed cost of ownership, assisting with budgeting, and reduced risks should issues arise. Downtime is kept to an absolute minimum, with CompAir helping to keep assets operational, and improved efficiency levels.

The second level, **AssurePLAN+,** provides planned servicing and maintenance for assured peace of mind. It offers early detection of any potential problems, alongside lubricant condition monitoring. Oil-free air ends are warranted for six years, rising to 10 years for oil-lubricated models.

Finally, **AssurePLAN**, covers the timely replacement of consumable components such as oil and air filters, separators, and oil, with a 12-month warranty on these assets.

A minerals and lime plant in Germany invested in a comprehensive maintenance package after upgrading the company’s compressed air network.

Operation risk is transferred completely to CompAir, with planned maintenance work and short response times. The company also benefits from predictive analyses that ensures uninterrupted operation of the compressed air system.

The customer said: "I am very grateful that as a maintenance customer, I can ask the CompAir engineers to monitor our site and look for any potential for improvement - right down to the control system - without any further costs. This transfer of knowledge is priceless."

A compressed air system depends on the correctly specified components. Replacing the right parts at the right time ensures longer life and reduces the likelihood of equipment breakdown. All packages benefit therefore from genuine CompAir parts, which limits unnecessary equipment wear and tear, for optimal performance. This is supported by automated shipment of components and scheduled reminders to ensure maintenance is carried out when necessary.

Commenting on the service received, a customer from a glass recycling company in Spain said:

“Since we have been using the service package, we have received the best service and maintenance, providing complete peace of mind as far as our compressed air supply is concerned.  The cost over the years is worth it, as it has meant we can concentrate on our core business activities.”

Service is provided by factory-trained technicians and supported by the company's lubricant analytics and mechanical condition-trending service to help avoid any unplanned downtime.

An automation business in the Netherlands has benefitted from this comprehensive level of support for a few years, as one of the company’s supervisors explains:

“The compressors and all the other ancillary systems such as air dryers and filters are serviced each month and are replaced when needed. Potential issues are detected quickly and resolved even before they occur.

"Now our Technical department has more time on its hands, to concentrate on other tasks and we don't have to worry about the air supply in our factory.”

For more information on CompAir’s Assure service agreements, please visit [www.compair.com/en-gb/compressor-service/service-expertise/assure-service-programs](http://www.compair.com/en-gb/compressor-service/service-expertise/assure-service-programs)